

At SR-E2017/011

11 May 2017

Subject:

Management Discussion and Analysis for three-month period ended 31 March 2017

To:

Managing Director

The Stock Exchange of Thailand

Siamraj Public Company Limited ("The Company") would like to clarify the operating results for the three-month period ended 31 March 2017 which changes at the rate exceeding 20% of those from the prior period. The details are as follows;

	Consolidated finan	Consolidated financial statements	
·	2017 Baht million	2016 Baht million	
Main revenues	177.40	227.40	
Other revenues	7.24	4.29	
Total revenues	184.64	231.69	
Cost and operating expenses	(201.02)	(223.20)	
Profit (Loss) for the periods	(13.36)	4.23	

The Company reported its operating results according to consolidated financial statement for the three-month period ended 31 March 2017 as net loss of 13.36 million, decreasing by Baht 17.59 million, or 415.84% from the prior period. The main reasons for the change of the operation are as follows;

Main Revenues

In the first quarter of 2017, the Company has the main revenues from the operation of Baht 177.40 million, decrease from that of 2016 by Baht 50.00 million or at the rate of 21.99% decrement. The significant decrement of main revenues is from Metering and Pipeline Transmission business units. During the first quarter of 2017, the numbers of outstanding construction project on hand and their value were significantly less than those of the same period last year. Moreover, the extend of construction percentage progress toward the completion is lower than those of prior year, resulting in the decrease of underlying revenues.



Costs and operating expenses

In the first quarter of 2017, the Company had costs and operating expenses of Baht 201.02 million decreasing from that of 2016 by Baht 22.18 million or at the rate of 9.94% decrement. The change is a result of the decrease in variable expenses which move in respond to the decrease of revenues.

To be acknowledged accordingly

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Sincerely Yours.

(Mrs Udomporn Jiranapakulwat)

Ss:mos~

Chief Financial Officer