

## At SR-E2017/017

9 August 2017

Subject:

Management Discussion and Analysis for 6 month period ended 30 June 2017

To:

Managing Director

The Stock Exchange of Thailand

Siamraj Public Company Limited ("The Company") would like to clarify the operating results for the 6 month period ended 30 June 2017 which changes at the rate exceeding 20% of those from the prior period. The details are as follows;

	Consolidated financial statements	
	2017 Baht million	2016 Baht million
Main revenues	392.82	524.75
Other revenues	11.32	12.12
Total revenues	404.14	536.87
Cost and operating expenses	(423.71)	(518.31)
Profit (Loss) for the periods	( 17.10)	11.43

The Company reported its operating results according to consolidated financial statement for the 6 month period ended 30 June 2017 as net loss of 17.10 million, decreasing by Baht 28.53 million, or 249.61% from the prior period. The main reasons for the change of the operation are as follows;

## **Main Revenues**

For the first 6 month of 2017, the Company generated total revenue of Baht 392.82 million, decrease from the same period of 2016 for Baht 131.93 million or 25.14%. The significant decrement of main revenues is from Metering and Pipeline Transmission business units, During the first 6 month of 2017, the numbers of outstanding construction project on hand and their value were significantly less than those of the same period last year. Moreover, the extend of construction percentage progress toward the completion is lower than those of prior year, resulting in the decrease of underlying revenues.



## Costs and operating expenses

In the first 6 month of 2017, the Company had costs and operating expenses of Baht 423.71 million decreasing from that of 2016 by Baht 94.60 million or at the rate of 18.25% decrement. The change is a result of the decrease in variable expenses which move in respond to the decrease of revenues.

ศยามราช จำกัด

To be acknowledged accordingly

Sincerely Yours.

(Mrs Udomporn Jiranapakulwat)

Chief Financial Officer