

At SR-E2016/006

11 May 2016

Subject : Management Discussion and Analysis for three-month period ended 31 March 2016 (Revised)

To : Managing Director

The Stock Exchange of Thailand

Siamraj Public Company Limited (“The Company”) would like to clarify the operating results for the three-month period ended 31 March 2016 which changes at the rate exceeding 20% of those from the prior period. The details are as follows;

Consolidated financial statements		
Units : Baht million	2016	2015
Main revenues	227.40	441.47
Other revenues	4.29	6.10
Total revenues	231.69	447.57
Cost and operating expenses	(223.21)	(442.09)
Profit (Loss) for the periods	4.23	0.06

The Company reported its operating results according to consolidated financial statement for the three-month period ended 31 March 2016 as net profit of 4.23 million, increasing by Baht 4.17 million, or 6,950% from the prior period. The main reasons for the change of the operation are as follows;

Main Revenues

In the first quarter of 2016, the Company has the main revenues from the operation of Baht 227.40 million, decrease from that of 2015 by Baht 214.07 million or at the rate of 48.49% decrement. The significant decrement of main revenues is from Metering and Pipeline Transmission business units. During the first quarter of 2016, the numbers of outstanding construction project on hand and their value were significantly less than those of the same period last year. Moreover, the extend of construction percentage progress toward the completion is lower than those of prior year, resulting in the decrease of underlying revenues.

Costs and operating expenses

In the first quarter of 2016, the Company had costs and operating expenses of Baht 223.21 million decreasing from that of 2015 by Baht 218.88 million or at the rate of 49.51% decrement. The change is a result of the decrease in variable expenses which move in respond to the decrease of revenues. Moreover, during the first quarter of 2016, the Company has adopted the operation expense reduction programs where the expenses are carefully monitored and scrutinized which results in significantly decrease of many major expenses.

To be acknowledged accordingly



Sincerely Yours.


(Mrs Udomporn Jiranapakulwat)

Chief Financial Officer