

10 November 2015

Subject: Management Discussion and Analysis for the 6 months ended 30 June 2015

To: Managing Director  
The Stock Exchange of Thailand

Siamraj Public Company Limited (“the Company”) would like to clarify the operating result for the 6 months ended 30 June 2015 which changes from the same period of 2014 exceeding to 20%. The details are as follows:

Unit: THB million	Consolidated Financial Statement	
	Jan-Jun 2014	Jan-Jun 2015
Main revenue	1,305.49	943.61
Other revenue	7.43	9.79
Total revenue	1,312.92	953.40
Net profit	77.09	79.12

For the first 6 months of 2015, the Company generated total revenue of THB 953.40 million decreasing from the same period of 2014 for THB 359.52 million or 27.30% decrease resulting mainly from Metering and Pipeline Transmission business unit. It is due to that the Company recognized only THB 0.56 million from the Zawtika project, meanwhile, in the same period of 2014, the Company recognized the revenue from the Zawtika project according to percentage of completion for THB 762.19 million.

In addition, the first 6 months of 2015, the Company recognized revenue from commission fee of THB 57.30 million. The Company got the commission fee from being a provider and coordinator for selling Gas Turbine to power plants which is the regular business operation occurred occasionally with the opportunity from Engineered Pumps and Systems business unit. The Company’s role of provider and coordinator to supplier is due to that the supplier is in foreign country and seeks the Thai company who has good relationship and acquaintance with the customer targets in order to coordinate and assist regarding engineering services and technics

From the first 6 months of 2015 business operation, the Company’s net profit is THB 79.12 million increasing from the same period of last year for THB 2.02 million or 2.6% increase. The increment of the first 6 months of 2015 resulted mainly from recognizing revenue from commission fee of THB 57.30 million from selling Gas Turbine to power plants, as well as the decreasing of expenses from selling and service and expenses from administration.



To be acknowledged accordingly

Sincerely Yours,

(Mrs. Wacharee Atthakorn)

Authorized to sign behalf of the Company